Society of American Archivists

Year-to-Date Financial Statements

June 30, 2015

Preliminary Fiscal Year End Close

Society of American Archivists
Balance Sheet - Operations
June 30, 2015

	Fiscal 2015	Fiscal 2014	Fiscal 2015 vs, Fiscal 2014 $ Variance	% Variance
Assets				
Cash & Investments	$1,396,487.30	$1,299,369.71	$97,117.59	7.47%
Accounts Receivable	35,787.87	34,989.88	797.99	2.28%
Equipment	44,109.38	49,636.82	(5,527.44)	(11.14%)
Deposits	29,307.00	11,551.00	17,756.00	153.72%
Inventory	106,469.70	109,266.84	(2,797.14)	(2.56%)
Prepaid Expenses	289,532.10	215,426.31	74,105.79	34.40%
Due From Foundation	423,619.39	402,612.92	21,006.47	5.22%
Total Assets	2,325,312.74	2,122,853.48	202,459.26	9.54%
Liabilities				
Accounts Payable	68,053.98	41,857.68	26,196.30	62.58%
Salaries and Wages Payable	41,272.04	39,124.10	2,147.94	5.49%
Deferred Revenues				
Annual Meeting	292,197.22	385,112.90	(92,915.68)	(24.13%)
Subscriptions	50,849.00	52,825.00	(1,976.00)	(3.74%)
Membership	499,872.54	499,408.90	463.64	0.09%
Education	17,162.00	19,820.00	(2,658.00)	(13.41%)
Sponsors	37,182.00	34,800.00	2,382.00	6.84%
Advertising	13,600.00	12,765.00	835.00	6.54%
Exhibitors	102,340.00	97,100.00	5,240.00	5.40%
Consultants	1,168.20	1,366.20	(198.00)	(14.49%)
Total Deferred Revenues	1,014,370.96	1,103,198.00	(88,827.04)	(8.05%)
Due to Council-Directed Funds	196,078.11	74,038.11	122,040.00	164.83%
Due To Foundation	25,942.93	24,344.38	1,598.55	6.57%
Deferred Rent	10,092.86	13,999.82	(3,906.96)	(27.91%)
Total Liabilities	1,355,810.88	1,296,562.09	59,248.79	4.57%
Net Assets				
Fund Balance	704,292.42	703,945.85	346.57	0.05%
Net Gain or Loss	265,209.44	122,345.54	142,863.90	116.77%
Total Net Assets	969,501.86	826,291.39	143,210.47	17.33%
Total Liabilities and Net Assets	2,325,312.74	2,122,853.48	202,459.26	9.54%

Society of American Archivists
SAA Net Gain Or Loss By Cost Center
For the Twelve Months Ending June 30, 2015

	Year-To-Date 06/30/15	Year-To-Date 06/30/14	Budget 06/30/15	This Year Vs. Last Year $ Variance	This Year Vs. Last Year % Variance	This Year Vs. Budget $ Variance	This Year Vs. Budget % Variance
Operations							
Membership	$813,257.56	$776,123.97	$779,393.28	$37,133.59	4.78%	$33,864.28	4.34%
Annual Meeting	312,673.29	179,246.51	135,703.28	133,426.78	74.44%	176,970.01	130.41%
Publications	(28,832.67)	(30,864.00)	(30,463.30)	2,031.33	(6.58%)	1,630.63	(5.35%)
Education	94,532.69	115,196.12	92,572.40	(20,663.43)	(17.94%)	1,960.29	2.12%
Career Services	40,993.23	35,376.00	33,252.31	5,617.23	15.88%	7,740.92	23.28%
American Archivist	(37,470.15)	(43,163.22)	(84,416.68)	5,693.07	(13.19%)	46,946.53	(55.61%)
Archival Outlook	(92,507.13)	(113,972.50)	(112,066.91)	21,465.37	(18.83%)	19,559.78	(17.45%)
General & Administrative	(520,350.77)	(543,244.85)	(465,048.75)	22,894.08	(4.21%)	(55,302.02)	11.89%
Advocacy	(129,137.63)	(71,775.32)	(130,228.04)	(57,362.31)	79.92%	1,090.41	(0.84%)
Governance	(187,948.98)	(180,577.17)	(172,455.32)	(7,371.81)	4.08%	(15,493.66)	8.98%
Total Net Gain/(Loss)	265,209.44	122,345.54	46,242.27	142,863.90	116.77%	218,967.17	473.52%

Society of American Archivists
Income Statement by Cost Center
For the Twelve Months Ending June 30, 2015

	Year-To-Date 06/30/15	Year-To-Date 06/30/14	Budget 06/30/15	This Year Vs. Last Year $ Variance	This Year Vs. Last Year % Variance	This Year Vs. Budget $ Variance	This Year Vs. Budget % Variance
Revenues							
Membership	$912,176.73	$869,217.49	$884,631.62	$42,959.24	4.94%	$27,545.11	3.11%
Annual Meeting	944,884.59	658,583.78	693,131.03	286,300.81	43.47%	251,753.56	36.32%
Publications	220,049.14	268,377.41	255,024.11	(48,328.27)	(18.01%)	(34,974.97)	(13.71%)
Education	622,953.36	590,565.02	614,942.00	32,388.34	5.48%	8,011.36	1.30%
Career Services	67,550.35	58,832.90	58,700.00	8,717.45	14.82%	8,850.35	15.08%
American Archivist	110,455.45	114,408.15	115,985.00	(3,952.70)	(3.45%)	(5,529.55)	(4.77%)
Archival Outlook	33,747.00	26,785.90	24,000.00	6,961.10	25.99%	9,747.00	40.61%
General & Administrative	4,198.70	3,102.20	3,355.56	1,096.50	35.35%	843.14	25.13%
Advocacy			2,340.00		0.00%	(2,340.00)	(100.00%)
Governance					0.00%		0.00%
Total Revenues	2,916,015.32	2,589,872.85	2,652,109.32	326,142.47	12.59%	263,906.00	9.95%
Expenses							
Membership	98,919.17	93,093.52	105,238.34	5,825.65	6.26%	(6,319.17)	(6.00%)
Annual Meeting	632,211.30	479,337.27	557,427.75	152,874.03	31.89%	74,783.55	13.42%
Publications	248,881.81	299,241.41	285,487.41	(50,359.60)	(16.83%)	(36,605.60)	(12.82%)
Education	528,420.67	475,368.90	522,369.60	53,051.77	11.16%	6,051.07	1.16%
Career Services	26,557.12	23,456.90	25,447.69	3,100.22	13.22%	1,109.43	4.36%
American Archivist	147,925.60	157,571.37	200,401.68	(9,645.77)	(6.12%)	(52,476.08)	(26.19%)
Archival Outlook	126,254.13	140,758.40	136,066.91	(14,504.27)	(10.30%)	(9,812.78)	(7.21%)
General & Administrative	524,549.47	546,347.05	468,404.31	(21,797.58)	(3.99%)	56,145.16	11.99%
Advocacy	129,137.63	71,775.32	132,568.04	57,362.31	79.92%	(3,430.41)	(2.59%)
Governance	187,948.98	180,577.17	172,455.32	7,371.81	4.08%	15,493.66	8.98%
Total Expenses	2,650,805.88	2,467,527.31	2,605,867.05	183,278.57	7.43%	44,938.83	1.72%
Total Net Gain/(Loss)	265,209.44	122,345.54	46,242.27	142,863.90	116.77%	218,967.17	473.52%

Society of American Archivists
Consolidated Statement of Activities
For the Twelve Months Ending June 30, 2015

	Year-To-Date 06/30/15	Year-To-Date 06/30/14	Budget 06/30/15	This Year Vs. Last Year $ Variance	This Year Vs. Last Year % Variance	This Year Vs. Budget $ Variance	This Year Vs. Budget % Variance
Income							
Dues	$909,070.73	$865,373.49	$882,531.62	$43,697.24	5.05%	$26,539.11	3.01%
Subscriptions & Advertising	210,785.35	206,055.30	205,435.00	4,730.05	2.30%	5,350.35	2.60%
Workshops	583,181.36	571,186.22	610,262.00	11,995.14	2.10%	(27,080.64)	(4.44%)
Annual Meeting	918,501.16	639,606.41	677,881.03	278,894.75	43.60%	240,620.13	35.50%
Publications & CD Sales	186,583.37	229,692.62	226,579.92	(43,109.25)	(18.77%)	(39,996.55)	(17.65%)
Contributions		5.00		(5.00)	(100.00%)		0.00%
Investments	3,039.88	2,246.19	3,355.56	793.69	35.33%	(315.68)	(9.41%)
Shipping, Handling, & Other	104,853.47	75,707.62	46,064.19	29,145.85	38.50%	58,789.28	127.62%
Total Income	2,916,015.32	2,589,872.85	2,652,109.32	326,142.47	12.59%	263,906.00	9.95%
Expenses							
Salaries, Wages, & Benefits	1,010,883.12	962,731.06	1,020,260.46	48,152.06	5.00%	(9,377.34)	(0.92%)
Office Occupancy & Utilities	110,187.89	98,295.57	97,113.59	11,892.32	12.10%	13,074.30	13.46%
Services	1,199,868.27	953,238.90	1,062,885.05	246,629.37	25.87%	136,983.22	12.89%
Supplies	16,945.51	17,609.50	14,230.42	(663.99)	(3.77%)	2,715.09	19.08%
Travel	196,297.32	177,997.88	223,269.00	18,299.44	10.28%	(26,971.68)	(12.08%)
Leases, Rentals, & Licenses	34,185.74	27,418.93	48,683.04	6,766.81	24.68%	(14,497.30)	(29.78%)
Taxes, Dues, & Subscriptions	65,482.38	26,403.80	26,654.00	39,078.58	148.00%	38,828.38	145.68%
Depreciation, Cost of Goods Sold & Other	16,955.65	203,831.67	112,771.49	(186,876.02)	(91.68%)	(95,815.84)	(84.96%)
Total Expenses	2,650,805.88	2,467,527.31	2,605,867.05	183,278.57	7.43%	44,938.83	1.72%
Net Gain or (Loss)	265,209.44	122,345.54	46,242.27	142,863.90	116.77%	218,967.17	473.52%

Society of American Archivists
Membership and Periodicals
For the Twelve Months Ending June 30, 2015

	Year-To-Date 06/30/15	Year-To-Date 06/30/14	Budget 06/30/15	This Year Vs. Last Year $ Variance	This Year Vs. Last Year % Variance	This Year Vs. Budget $ Variance	This Year Vs. Budget % Variance
Income							
Dues	$909,070.73	$865,373.49	$882,531.62	$43,697.24	5.05%	$26,539.11	3.01%
Subscriptions & Advertising	128,925.00	129,357.40	131,435.00	(432.40)	(0.33%)	(2,510.00)	(1.91%)
Workshops					0.00%		0.00%
Annual Meeting					0.00%		0.00%
Publications & CD Sales					0.00%		0.00%
Contributions					0.00%		0.00%
Investments					0.00%		0.00%
Shipping, Handling, & Other	18,383.45	15,680.65	10,650.00	2,702.80	17.24%	7,733.45	72.61%
Total Income	1,056,379.18	1,010,411.54	1,024,616.62	45,967.64	4.55%	31,762.56	3.10%
Expenses							
Salaries, Wages, & Benefits	156,424.70	149,160.29	157,766.59	7,264.41	4.87%	(1,341.89)	(0.85%)
Office Occupancy & Utilities	15,342.23	14,636.90	14,923.06	705.33	4.82%	419.17	2.81%
Services	194,888.84	217,675.91	252,978.04	(22,787.07)	(10.47%)	(58,089.20)	(22.96%)
Supplies	1,579.35	1,207.40	2,292.58	371.95	30.81%	(713.23)	(31.11%)
Travel	99.00	163.00	100.00	(64.00)	(39.26%)	(1.00)	(1.00%)
Leases, Rentals, & Licenses	2,038.93	2,541.19	5,151.66	(502.26)	(19.76%)	(3,112.73)	(60.42%)
Taxes, Dues, & Subscriptions	247.50		495.00	247.50	0.00%	(247.50)	(50.00%)
Depreciation, Cost of Goods Sold & Other	2,478.35	6,038.60	8,000.00	(3,560.25)	(58.96%)	(5,521.65)	(69.02%)
Total Expenses	373,098.90	391,423.29	441,706.93	(18,324.39)	(4.68%)	(68,608.03)	(15.53%)
Net Gain or (Loss)	683,280.28	618,988.25	582,909.69	64,292.03	10.39%	100,370.59	17.22%

Society of American Archivists
Membership
For the Twelve Months Ending June 30, 2015

	Year-To-Date 06/30/15	Year-To-Date 06/30/14	Budget 06/30/15	This Year Vs. Last Year $ Variance	This Year Vs. Last Year % Variance	This Year Vs. Budget $ Variance	This Year Vs. Budget % Variance
Income							
Dues	$909,070.73	$865,373.49	$882,531.62	$43,697.24	5.05%	$26,539.11	3.01%
Subscriptions & Advertising					0.00%		0.00%
Workshops					0.00%		0.00%
Annual Meeting					0.00%		0.00%
Publications & CD Sales					0.00%		0.00%
Contributions					0.00%		0.00%
Investments					0.00%		0.00%
Shipping, Handling, & Other	3,106.00	3,844.00	2,100.00	(738.00)	(19.20%)	1,006.00	47.90%
Total Income	912,176.73	869,217.49	884,631.62	42,959.24	4.94%	27,545.11	3.11%
Expenses							
Salaries, Wages, & Benefits	77,339.00	69,852.10	77,535.40	7,486.90	10.72%	(196.40)	(0.25%)
Office Occupancy & Utilities	7,216.90	6,855.19	7,364.69	361.71	5.28%	(147.79)	(2.01%)
Services	9,673.35	8,614.05	8,477.24	1,059.30	12.30%	1,196.11	14.11%
Supplies	1,284.89	543.80	1,755.50	741.09	136.28%	(470.61)	(26.81%)
Travel					0.00%		0.00%
Leases, Rentals, & Licenses	926.68	1,189.78	2,105.51	(263.10)	(22.11%)	(1,178.83)	(55.99%)
Taxes, Dues, & Subscriptions					0.00%		0.00%
Depreciation, Cost of Goods Sold & Other	2,478.35	6,038.60	8,000.00	(3,560.25)	(58.96%)	(5,521.65)	(69.02%)
Total Expenses	98,919.17	93,093.52	105,238.34	5,825.65	6.26%	(6,319.17)	(6.00%)
Net Gain or (Loss)	813,257.56	776,123.97	779,393.28	37,133.59	4.78%	33,864.28	4.34%

Society of American Archivists
Periodicals (AA & AO)
For the Twelve Months Ending June 30, 2015

	Year-To-Date 06/30/15	Year-To-Date 06/30/14	Budget 06/30/15	This Year Vs. Last Year $ Variance	This Year Vs. Last Year % Variance	This Year Vs. Budget $ Variance	This Year Vs. Budget % Variance
Income							
Dues					0.00%		0.00%
Subscriptions & Advertising	128,925.00	129,357.40	131,435.00	(432.40)	(0.33%)	(2,510.00)	(1.91%)
Workshops					0.00%		0.00%
Annual Meeting					0.00%		0.00%
Publications & CD Sales					0.00%		0.00%
Contributions					0.00%		0.00%
Investments					0.00%		0.00%
Shipping, Handling, & Other	15,277.45	11,836.65	8,550.00	3,440.80	29.07%	6,727.45	78.68%
Total Income	144,202.45	141,194.05	139,985.00	3,008.40	2.13%	4,217.45	3.01%
Expenses							
Salaries, Wages, & Benefits	79,085.70	79,308.19	80,231.19	(222.49)	(0.28%)	(1,145.49)	(1.43%)
Office Occupancy & Utilities	8,125.33	7,781.71	7,558.37	343.62	4.42%	566.96	7.50%
Services	185,215.49	209,061.86	244,500.80	(23,846.37)	(11.41%)	(59,285.31)	(24.25%)
Supplies	294.46	663.60	537.08	(369.14)	(55.63%)	(242.62)	(45.17%)
Travel	99.00	163.00	100.00	(64.00)	(39.26%)	(1.00)	(1.00%)
Leases, Rentals, & Licenses	1,112.25	1,351.41	3,046.15	(239.16)	(17.70%)	(1,933.90)	(63.49%)
Taxes, Dues, & Subscriptions	247.50		495.00	247.50	0.00%	(247.50)	(50.00%)
Depreciation, Cost of Goods Sold & Other					0.00%		0.00%
Total Expenses	274,179.73	298,329.77	336,468.59	(24,150.04)	(8.10%)	(62,288.86)	(18.51%)
Net Gain or (Loss)	(129,977.28)	(157,135.72)	(196,483.59)	27,158.44	(17.28%)	66,506.31	(33.85%)

Society of American Archivists
American Archivist
For the Twelve Months Ending June 30, 2015

	Year-To-Date 06/30/15	Year-To-Date 06/30/14	Budget 06/30/15	This Year Vs. Last Year $ Variance	This Year Vs. Last Year % Variance	This Year Vs. Budget $ Variance	This Year Vs. Budget % Variance
Income							
Dues					0.00%		0.00%
Subscriptions & Advertising	103,720.00	108,185.50	109,835.00	(4,465.50)	(4.13%)	(6,115.00)	(5.57%)
Workshops					0.00%		0.00%
Annual Meeting					0.00%		0.00%
Publications & CD Sales					0.00%		0.00%
Contributions					0.00%		0.00%
Investments					0.00%		0.00%
Shipping, Handling, & Other	6,735.45	6,222.65	6,150.00	512.80	8.24%	585.45	9.52%
Total Income	110,455.45	114,408.15	115,985.00	(3,952.70)	(3.45%)	(5,529.55)	(4.77%)
Expenses							
Salaries, Wages, & Benefits	38,792.32	38,844.08	38,271.09	(51.76)	(0.13%)	521.23	1.36%
Office Occupancy & Utilities	3,749.07	3,800.50	3,568.16	(51.43)	(1.35%)	180.91	5.07%
Services	104,875.12	113,741.77	157,313.61	(8,866.65)	(7.80%)	(52,438.49)	(33.33%)
Supplies	0.09	359.20	234.59	(359.11)	(99.97%)	(234.50)	(99.96%)
Travel		163.00		(163.00)	(100.00%)		0.00%
Leases, Rentals, & Licenses	509.00	662.82	1,014.23	(153.82)	(23.21%)	(505.23)	(49.81%)
Taxes, Dues, & Subscriptions					0.00%		0.00%
Depreciation, Cost of Goods Sold & Other					0.00%		0.00%
Total Expenses	147,925.60	157,571.37	200,401.68	(9,645.77)	(6.12%)	(52,476.08)	(26.19%)
Net Gain or (Loss)	(37,470.15)	(43,163.22)	(84,416.68)	5,693.07	(13.19%)	46,946.53	(55.61%)

Society of American Archivists
Archival Outlook
For the Twelve Months Ending June 30, 2015

	Year-To-Date 06/30/15	Year-To-Date 06/30/14	Budget 06/30/15	This Year Vs. Last Year $ Variance	This Year Vs. Last Year % Variance	This Year Vs. Budget $ Variance	This Year Vs. Budget % Variance
Income							
Dues					0.00%		0.00%
Subscriptions & Advertising	25,205.00	21,171.90	21,600.00	4,033.10	19.05%	3,605.00	16.69%
Workshops					0.00%		0.00%
Annual Meeting					0.00%		0.00%
Publications & CD Sales					0.00%		0.00%
Contributions					0.00%		0.00%
Investments					0.00%		0.00%
Shipping, Handling, & Other	8,542.00	5,614.00	2,400.00	2,928.00	52.16%	6,142.00	255.92%
Total Income	33,747.00	26,785.90	24,000.00	6,961.10	25.99%	9,747.00	40.61%
Expenses							
Salaries, Wages, & Benefits	40,293.38	40,464.11	41,960.10	(170.73)	(0.42%)	(1,666.72)	(3.97%)
Office Occupancy & Utilities	4,376.26	3,981.21	3,990.21	395.05	9.92%	386.05	9.67%
Services	80,340.37	95,320.09	87,187.19	(14,979.72)	(15.72%)	(6,846.82)	(7.85%)
Supplies	294.37	304.40	302.49	(10.03)	(3.30%)	(8.12)	(2.68%)
Travel	99.00		100.00	99.00	0.00%	(1.00)	(1.00%)
Leases, Rentals, & Licenses	603.25	688.59	2,031.92	(85.34)	(12.39%)	(1,428.67)	(70.31%)
Taxes, Dues, & Subscriptions	247.50		495.00	247.50	0.00%	(247.50)	(50.00%)
Depreciation, Cost of Goods Sold & Other					0.00%		0.00%
Total Expenses	126,254.13	140,758.40	136,066.91	(14,504.27)	(10.30%)	(9,812.78)	(7.21%)
Net Gain or (Loss)	(92,507.13)	(113,972.50)	(112,066.91)	21,465.37	(18.83%)	19,559.78	(17.45%)

Society of American Archivists
Operational Revenue Centers
For the Twelve Months Ending June 30, 2015

	Year-To-Date 06/30/15	Year-To-Date 06/30/14	Budget 06/30/15	This Year Vs. Last Year $ Variance	This Year Vs. Last Year % Variance	This Year Vs. Budget $ Variance	This Year Vs. Budget % Variance
Income							
Dues					0.00%		0.00%
Subscriptions & Advertising	81,860.35	76,697.90	74,000.00	5,162.45	6.73%	7,860.35	10.62%
Workshops	583,181.36	571,186.22	607,922.00	11,995.14	2.10%	(24,740.64)	(4.07%)
Annual Meeting	918,501.16	639,606.41	677,881.03	278,894.75	43.60%	240,620.13	35.50%
Publications & CD Sales	186,583.37	229,692.62	226,579.92	(43,109.25)	(18.77%)	(39,996.55)	(17.65%)
Contributions					0.00%		0.00%
Investments					0.00%		0.00%
Shipping, Handling, & Other	85,311.20	59,175.96	35,414.19	26,135.24	44.17%	49,897.01	140.90%
Total Income	1,855,437.44	1,576,359.11	1,621,797.14	279,078.33	17.70%	233,640.30	14.41%
Expenses							
Salaries, Wages, & Benefits	456,331.17	421,900.01	476,753.37	34,431.16	8.16%	(20,422.20)	(4.28%)
Office Occupancy & Utilities	49,180.53	42,846.14	45,346.40	6,334.39	14.78%	3,834.13	8.46%
Services	756,074.32	550,833.30	618,727.34	205,241.02	37.26%	137,346.98	22.20%
Supplies	8,429.20	11,121.92	8,236.84	(2,692.72)	(24.21%)	192.36	2.34%
Travel	140,506.01	132,324.85	154,425.00	8,181.16	6.18%	(13,918.99)	(9.01%)
Leases, Rentals, & Licenses	25,134.09	16,687.72	34,544.96	8,446.37	50.61%	(9,410.87)	(27.24%)
Taxes, Dues, & Subscriptions	43,455.50	1,761.00		41,694.50	2,367.66%	43,455.50	0.00%
Depreciation, Cost of Goods Sold & Other	(43,039.92)	99,929.54	52,698.54	(142,969.46)	(143.07%)	(95,738.46)	(181.67%)
Total Expenses	1,436,070.90	1,277,404.48	1,390,732.45	158,666.42	12.42%	45,338.45	3.26%
Net Gain or (Loss)	419,366.54	298,954.63	231,064.69	120,411.91	40.28%	188,301.85	81.49%

Society of American Archivists
Annual Meeting
For the Twelve Months Ending June 30, 2015

	Year-To-Date 06/30/15	Year-To-Date 06/30/14	Budget 06/30/15	This Year Vs. Last Year $ Variance	This Year Vs. Last Year % Variance	This Year Vs. Budget $ Variance	This Year Vs. Budget % Variance
Income							
Dues					0.00%		0.00%
Subscriptions & Advertising	9,930.00	12,705.00	9,000.00	(2,775.00)	(21.84%)	930.00	10.33%
Workshops					0.00%		0.00%
Annual Meeting	918,501.16	639,606.41	677,881.03	278,894.75	43.60%	240,620.13	35.50%
Publications & CD Sales					0.00%		0.00%
Contributions					0.00%		0.00%
Investments					0.00%		0.00%
Shipping, Handling, & Other	16,453.43	6,272.37	6,250.00	10,181.06	162.32%	10,203.43	163.25%
Total Income	944,884.59	658,583.78	693,131.03	286,300.81	43.47%	251,753.56	36.32%
Expenses							
Salaries, Wages, & Benefits	153,928.48	149,942.75	168,650.26	3,985.73	2.66%	(14,721.78)	(8.73%)
Office Occupancy & Utilities	16,251.65	14,963.04	16,059.22	1,288.61	8.61%	192.43	1.20%
Services	471,851.10	299,698.67	358,326.07	172,152.43	57.44%	113,525.03	31.68%
Supplies	1,922.63	7,648.03	3,125.42	(5,725.40)	(74.86%)	(1,202.79)	(38.48%)
Travel	17,584.84	11,935.50	11,590.00	5,649.34	47.33%	5,994.84	51.72%
Leases, Rentals, & Licenses	14,969.58	7,989.32	19,337.21	6,980.26	87.37%	(4,367.63)	(22.59%)
Taxes, Dues, & Subscriptions	42,938.00			42,938.00	0.00%	42,938.00	0.00%
Depreciation, Cost of Goods Sold & Other	(87,234.98)	(12,840.04)	(19,660.44)	(74,394.94)	579.40%	(67,574.54)	343.71%
Total Expenses	632,211.30	479,337.27	557,427.74	152,874.03	31.89%	74,783.56	13.42%
Net Gain or (Loss)	312,673.29	179,246.51	135,703.29	133,426.78	74.44%	176,970.00	130.41%

Society of American Archivists
Annual Meeting - Washington 2014
For the Twelve Months Ending June 30, 2015

	Year-To-Date 06/30/15	Year-To-Date 06/30/14	Budget 06/30/15	This Year Vs. Last Year $ Variance	This Year Vs. Last Year % Variance	This Year Vs. Budget $ Variance	This Year Vs. Budget % Variance
Income							
Dues					0.00%		0.00%
Subscriptions & Advertising	9,830.00		9,000.00	9,830.00	0.00%	830.00	9.22%
Workshops					0.00%		0.00%
Annual Meeting	918,501.16		677,881.03	918,501.16	0.00%	240,620.13	35.50%
Publications & CD Sales					0.00%		0.00%
Contributions					0.00%		0.00%
Investments					0.00%		0.00%
Shipping, Handling, & Other	16,453.43		6,250.00	16,453.43	0.00%	10,203.43	163.25%
Total Income	944,784.59		693,131.03	944,784.59	0.00%	251,653.56	36.31%
Expenses							
Salaries, Wages, & Benefits	56,041.00	87,700.50	62,973.74	(31,659.50)	(36.10%)	(6,932.74)	(11.01%)
Office Occupancy & Utilities	6,016.68	8,645.42	5,962.62	(2,628.74)	(30.41%)	54.06	0.91%
Services	328,206.55	56,399.07	306,114.43	271,807.48	481.94%	22,092.12	7.22%
Supplies	1,922.63	966.80	2,433.54	955.83	98.87%	(510.91)	(20.99%)
Travel	9,733.76	11,962.32	3,575.00	(2,228.56)	(18.63%)	6,158.76	172.27%
Leases, Rentals, & Licenses	10,137.02	6,878.75	16,482.69	3,258.27	47.37%	(6,345.67)	(38.50%)
Taxes, Dues, & Subscriptions	42,938.00			42,938.00	0.00%	42,938.00	0.00%
Depreciation, Cost of Goods Sold & Other	177,115.66	(172,537.99)	159,885.67	349,653.65	(202.65%)	17,229.99	10.78%
Total Expenses	632,111.30	14.87	557,427.69	632,096.43	4,250,816.61%	74,683.61	13.40%
Net Gain or (Loss)	312,673.29	(14.87)	135,703.34	312,688.16	(2,102,812.10%)	176,969.95	130.41%

Society of American Archivists
Annual Meeting - Cleveland 2015
For the Twelve Months Ending June 30, 2015

	Year-To-Date 06/30/15	Year-To-Date 06/30/14	Budget 06/30/15	This Year Vs. Last Year $ Variance	This Year Vs. Last Year % Variance	This Year Vs. Budget $ Variance	This Year Vs. Budget % Variance
Income							
Dues					0.00%		0.00%
Subscriptions & Advertising	100.00			100.00	0.00%	100.00	0.00%
Workshops					0.00%		0.00%
Annual Meeting					0.00%		0.00%
Publications & CD Sales					0.00%		0.00%
Contributions					0.00%		0.00%
Investments					0.00%		0.00%
Shipping, Handling, & Other					0.00%		0.00%
Total Income	100.00			100.00	0.00%	100.00	0.00%
Expenses							
Salaries, Wages, & Benefits	97,887.48	4,444.36	105,676.52	93,443.12	2,102.51%	(7,789.04)	(7.37%)
Office Occupancy & Utilities	10,234.97	434.08	10,096.60	9,800.89	2,257.85%	138.37	1.37%
Services	143,644.55	330.92	52,211.64	143,313.63	43,307.64%	91,432.91	175.12%
Supplies		51.03	691.88	(51.03)	(100.00%)	(691.88)	(100.00%)
Travel	7,851.08	459.80	8,015.00	7,391.28	1,607.50%	(163.92)	(2.05%)
Leases, Rentals, & Licenses	4,832.56	78.78	2,854.52	4,753.78	6,034.25%	1,978.04	69.30%
Taxes, Dues, & Subscriptions					0.00%		0.00%
Depreciation, Cost of Goods Sold & Other	(264,350.64)	(5,798.97)	(179,546.11)	(258,551.67)	4,458.58%	(84,804.53)	47.23%
Total Expenses	100.00		0.05	100.00	0.00%	99.95	199,900.00%
Net Gain or (Loss)			(0.05)		0.00%	0.05	(100.00%)

Society of American Archivists
Annual Meeting - Atlanta 2016
For the Twelve Months Ending June 30, 2015

	Year-To-Date 06/30/15	Year-To-Date 06/30/14	Budget 06/30/15	This Year Vs. Last Year $ Variance	This Year Vs. Last Year % Variance	This Year Vs. Budget $ Variance	This Year Vs. Budget % Variance
Income							
Dues					0.00%		0.00%
Subscriptions & Advertising					0.00%		0.00%
Workshops					0.00%		0.00%
Annual Meeting					0.00%		0.00%
Publications & CD Sales					0.00%		0.00%
Contributions					0.00%		0.00%
Investments					0.00%		0.00%
Shipping, Handling, & Other					0.00%		0.00%
Total Income					0.00%		0.00%
Expenses							
Salaries, Wages, & Benefits	3,507.64		1,783.81	3,507.64	0.00%	1,723.83	96.64%
Office Occupancy & Utilities	294.54		169.83	294.54	0.00%	124.71	73.43%
Services	1,437.88		694.38	1,437.88	0.00%	743.50	107.07%
Supplies			11.16		0.00%	(11.16)	(100.00%)
Travel	466.00		590.00	466.00	0.00%	(124.00)	(21.02%)
Leases, Rentals, & Licenses	21.55		48.21	21.55	0.00%	(26.66)	(55.30%)
Taxes, Dues, & Subscriptions					0.00%		0.00%
Depreciation, Cost of Goods Sold & Other	(5,727.61)		(3,297.38)	(5,727.61)	0.00%	(2,430.23)	73.70%
Total Expenses			0.01		0.00%	(0.01)	(100.00%)
Net Gain or (Loss)			(0.01)		0.00%	0.01	(100.00%)

Society of American Archivists
Publications
For the Twelve Months Ending June 30, 2015

	Year-To-Date 06/30/15	Year-To-Date 06/30/14	Budget 06/30/15	This Year Vs. Last Year $ Variance	This Year Vs. Last Year % Variance	This Year Vs. Budget $ Variance	This Year Vs. Budget % Variance
Income							
Dues					0.00%		0.00%
Subscriptions & Advertising					0.00%		0.00%
Workshops					0.00%		0.00%
Annual Meeting					0.00%		0.00%
Publications & CD Sales	185,827.37	227,892.62	225,859.92	(42,065.25)	(18.46%)	(40,032.55)	(17.72%)
Contributions					0.00%		0.00%
Investments					0.00%		0.00%
Shipping, Handling, & Other	34,221.77	40,484.79	29,164.19	(6,263.02)	(15.47%)	5,057.58	17.34%
Total Income	220,049.14	268,377.41	255,024.11	(48,328.27)	(18.01%)	(34,974.97)	(13.71%)
Expenses							
Salaries, Wages, & Benefits	81,441.16	72,010.40	84,226.31	9,430.76	13.10%	(2,785.15)	(3.31%)
Office Occupancy & Utilities	9,065.75	8,394.60	8,000.99	671.15	8.00%	1,064.76	13.31%
Services	83,332.72	90,778.20	95,641.19	(7,445.48)	(8.20%)	(12,308.47)	(12.87%)
Supplies	5,575.28	1,123.52	1,628.53	4,451.76	396.23%	3,946.75	242.35%
Travel	14,383.76	7,928.96	13,005.00	6,454.80	81.41%	1,378.76	10.60%
Leases, Rentals, & Licenses	4,642.97	4,475.15	8,229.03	167.82	3.75%	(3,586.06)	(43.58%)
Taxes, Dues, & Subscriptions	517.50	1,761.00		(1,243.50)	(70.61%)	517.50	0.00%
Depreciation, Cost of Goods Sold & Other	49,922.67	112,769.58	74,756.36	(62,846.91)	(55.73%)	(24,833.69)	(33.22%)
Total Expenses	248,881.81	299,241.41	285,487.41	(50,359.60)	(16.83%)	(36,605.60)	(12.82%)
Net Gain or (Loss)	(28,832.67)	(30,864.00)	(30,463.30)	2,031.33	(6.58%)	1,630.63	(5.35%)

Society of American Archivists
Education
For the Twelve Months Ending June 30, 2015

	Year-To-Date 06/30/15	Year-To-Date 06/30/14	Budget 06/30/15	This Year Vs. Last Year $ Variance	This Year Vs. Last Year % Variance	This Year Vs. Budget $ Variance	This Year Vs. Budget % Variance
Income							
Dues					0.00%		0.00%
Subscriptions & Advertising	4,380.00	5,160.00	6,300.00	(780.00)	(15.12%)	(1,920.00)	(30.48%)
Workshops	583,181.36	571,186.22	607,922.00	11,995.14	2.10%	(24,740.64)	(4.07%)
Annual Meeting					0.00%		0.00%
Publications & CD Sales	756.00	1,800.00	720.00	(1,044.00)	(58.00%)	36.00	5.00%
Contributions					0.00%		0.00%
Investments					0.00%		0.00%
Shipping, Handling, & Other	34,636.00	12,418.80		22,217.20	178.90%	34,636.00	0.00%
Total Income	622,953.36	590,565.02	614,942.00	32,388.34	5.48%	8,011.36	1.30%
Expenses							
Salaries, Wages, & Benefits	212,423.96	195,530.09	218,100.55	16,893.87	8.64%	(5,676.59)	(2.60%)
Office Occupancy & Utilities	23,029.46	19,057.94	20,736.91	3,971.52	20.84%	2,292.55	11.06%
Services	178,540.10	141,854.21	143,127.72	36,685.89	25.86%	35,412.38	24.74%
Supplies	931.28	2,317.74	3,442.62	(1,386.46)	(59.82%)	(2,511.34)	(72.95%)
Travel	108,071.41	112,460.39	129,240.00	(4,388.98)	(3.90%)	(21,168.59)	(16.38%)
Leases, Rentals, & Licenses	5,424.46	4,148.53	6,821.80	1,275.93	30.76%	(1,397.34)	(20.48%)
Taxes, Dues, & Subscriptions					0.00%		0.00%
Depreciation, Cost of Goods Sold & Other			900.00		0.00%	(900.00)	(100.00%)
Total Expenses	528,420.67	475,368.90	522,369.60	53,051.77	11.16%	6,051.07	1.16%
Net Gain or (Loss)	94,532.69	115,196.12	92,572.40	(20,663.43)	(17.94%)	1,960.29	2.12%

Society of American Archivists
Career Services
For the Twelve Months Ending June 30, 2015

	Year-To-Date 06/30/15	Year-To-Date 06/30/14	Budget 06/30/15	This Year Vs. Last Year $ Variance	This Year Vs. Last Year % Variance	This Year Vs. Budget $ Variance	This Year Vs. Budget % Variance
Income							
Dues					0.00%		0.00%
Subscriptions & Advertising	67,550.35	58,832.90	58,700.00	8,717.45	14.82%	8,850.35	15.08%
Workshops					0.00%		0.00%
Annual Meeting					0.00%		0.00%
Publications & CD Sales					0.00%		0.00%
Contributions					0.00%		0.00%
Investments					0.00%		0.00%
Shipping, Handling, & Other					0.00%		0.00%
Total Income	67,550.35	58,832.90	58,700.00	8,717.45	14.82%	8,850.35	15.08%
Expenses							
Salaries, Wages, & Benefits	5,029.93	4,416.77	3,992.44	613.16	13.88%	1,037.49	25.99%
Office Occupancy & Utilities	539.13	430.56	379.45	108.57	25.22%	159.68	42.08%
Services	20,912.52	18,502.22	20,937.98	2,410.30	13.03%	(25.46)	(0.12%)
Supplies	0.01	32.63	29.11	(32.62)	(99.97%)	(29.10)	(99.97%)
Travel					0.00%		0.00%
Leases, Rentals, & Licenses	75.53	74.72	108.71	0.81	1.08%	(33.18)	(30.52%)
Taxes, Dues, & Subscriptions					0.00%		0.00%
Depreciation, Cost of Goods Sold & Other					0.00%		0.00%
Total Expenses	26,557.12	23,456.90	25,447.69	3,100.22	13.22%	1,109.43	4.36%
Net Gain or (Loss)	40,993.23	35,376.00	33,252.31	5,617.23	15.88%	7,740.92	23.28%

Society of American Archivists
Operational Expense Centers
For the Twelve Months Ending June 30, 2015

	Year-To-Date 06/30/15	Year-To-Date 06/30/14	Budget 06/30/15	This Year Vs. Last Year $ Variance	This Year Vs. Last Year % Variance	This Year Vs. Budget $ Variance	This Year Vs. Budget % Variance
Income							
Dues					0.00%		0.00%
Subscriptions & Advertising					0.00%		0.00%
Workshops			2,340.00		0.00%	(2,340.00)	(100.00%)
Annual Meeting					0.00%		0.00%
Publications & CD Sales					0.00%		0.00%
Contributions		5.00		(5.00)	(100.00%)		0.00%
Investments	3,039.88	2,246.19	3,355.56	793.69	35.33%	(315.68)	(9.41%)
Shipping, Handling, & Other	1,158.82	851.01		307.81	36.17%	1,158.82	0.00%
Total Income	4,198.70	3,102.20	5,695.56	1,096.50	35.35%	(1,496.86)	(26.28%)
Expenses							
Salaries, Wages, & Benefits	398,127.25	391,670.76	385,740.50	6,456.49	1.65%	12,386.75	3.21%
Office Occupancy & Utilities	45,665.13	40,812.53	36,844.13	4,852.60	11.89%	8,821.00	23.94%
Services	248,905.11	184,729.69	191,179.67	64,175.42	34.74%	57,725.44	30.19%
Supplies	6,936.96	5,280.18	3,701.00	1,656.78	31.38%	3,235.96	87.43%
Travel	55,692.31	45,510.03	68,744.00	10,182.28	22.37%	(13,051.69)	(18.99%)
Leases, Rentals, & Licenses	7,012.72	8,190.02	8,986.42	(1,177.30)	(14.37%)	(1,973.70)	(21.96%)
Taxes, Dues, & Subscriptions	21,779.38	24,642.80	26,159.00	(2,863.42)	(11.62%)	(4,379.62)	(16.74%)
Depreciation, Cost of Goods Sold & Other	57,517.22	97,863.53	52,072.95	(40,346.31)	(41.23%)	5,444.27	10.46%
Total Expenses	841,636.08	798,699.54	773,427.67	42,936.54	5.38%	68,208.41	8.82%
Net Gain or (Loss)	(837,437.38)	(795,597.34)	(767,732.11)	(41,840.04)	5.26%	(69,705.27)	9.08%

Society of American Archivists
General & Administrative
For the Twelve Months Ending June 30, 2015

	Year-To-Date 06/30/15	Year-To-Date 06/30/14	Budget 06/30/15	This Year Vs. Last Year $ Variance	This Year Vs. Last Year % Variance	This Year Vs. Budget $ Variance	This Year Vs. Budget % Variance
Income							
Dues					0.00%		0.00%
Subscriptions & Advertising					0.00%		0.00%
Workshops					0.00%		0.00%
Annual Meeting					0.00%		0.00%
Publications & CD Sales					0.00%		0.00%
Contributions		5.00		(5.00)	(100.00%)		0.00%
Investments	3,039.88	2,246.19	3,355.56	793.69	35.33%	(315.68)	(9.41%)
Shipping, Handling, & Other	1,158.82	851.01		307.81	36.17%	1,158.82	0.00%
Total Income	4,198.70	3,102.20	3,355.56	1,096.50	35.35%	843.14	25.13%
Expenses							
Salaries, Wages, & Benefits	231,716.13	242,656.59	227,035.19	(10,940.46)	(4.51%)	4,680.94	2.06%
Office Occupancy & Utilities	24,850.42	24,141.07	21,759.31	709.35	2.94%	3,091.11	14.21%
Services	179,563.23	152,577.88	133,232.81	26,985.35	17.69%	46,330.42	34.77%
Supplies	6,671.84	3,992.08	2,591.17	2,679.76	67.13%	4,080.67	157.48%
Travel	12,637.52	7,014.64	15,259.00	5,622.88	80.16%	(2,621.48)	(17.18%)
Leases, Rentals, & Licenses	3,793.96	5,345.68	4,684.88	(1,551.72)	(29.03%)	(890.92)	(19.02%)
Taxes, Dues, & Subscriptions	7,799.15	12,755.58	11,769.00	(4,956.43)	(38.86%)	(3,969.85)	(33.73%)
Depreciation, Cost of Goods Sold & Other	57,517.22	97,863.53	52,072.95	(40,346.31)	(41.23%)	5,444.27	10.46%
Total Expenses	524,549.47	546,347.05	468,404.31	(21,797.58)	(3.99%)	56,145.16	11.99%
Net Gain or (Loss)	(520,350.77)	(543,244.85)	(465,048.75)	22,894.08	(4.21%)	(55,302.02)	11.89%

Society of American Archivists
Governance
For the Twelve Months Ending June 30, 2015

	Year-To-Date 06/30/15	Year-To-Date 06/30/14	Budget 06/30/15	This Year Vs. Last Year $ Variance	This Year Vs. Last Year % Variance	This Year Vs. Budget $ Variance	This Year Vs. Budget % Variance
Income							
Dues					0.00%		0.00%
Subscriptions & Advertising					0.00%		0.00%
Workshops					0.00%		0.00%
Annual Meeting					0.00%		0.00%
Publications & CD Sales					0.00%		0.00%
Contributions					0.00%		0.00%
Investments					0.00%		0.00%
Shipping, Handling, & Other					0.00%		0.00%
Total Income					0.00%		0.00%
Expenses							
Salaries, Wages, & Benefits	103,697.00	102,671.65	95,423.33	1,025.35	1.00%	8,273.67	8.67%
Office Occupancy & Utilities	14,282.52	12,147.66	9,076.24	2,134.86	17.57%	5,206.28	57.36%
Services	39,269.85	28,145.33	31,004.46	11,124.52	39.53%	8,265.39	26.66%
Supplies	239.84	954.19	666.80	(714.35)	(74.86%)	(426.96)	(64.03%)
Travel	24,113.95	30,208.53	29,310.00	(6,094.58)	(20.18%)	(5,196.05)	(17.73%)
Leases, Rentals, & Licenses	2,165.59	2,062.59	2,584.49	103.00	4.99%	(418.90)	(16.21%)
Taxes, Dues, & Subscriptions	4,180.23	4,387.22	4,390.00	(206.99)	(4.72%)	(209.77)	(4.78%)
Depreciation, Cost of Goods Sold & Other					0.00%		0.00%
Total Expenses	187,948.98	180,577.17	172,455.32	7,371.81	4.08%	15,493.66	8.98%
Net Gain or (Loss)	(187,948.98)	(180,577.17)	(172,455.32)	(7,371.81)	4.08%	(15,493.66)	8.98%

Society of American Archivists
Advocacy
For the Twelve Months Ending June 30, 2015

	Year-To-Date 06/30/15	Year-To-Date 06/30/14	Budget 06/30/15	This Year Vs. Last Year $ Variance	This Year Vs. Last Year % Variance	This Year Vs. Budget $ Variance	This Year Vs. Budget % Variance
Income							
Dues					0.00%		0.00%
Subscriptions & Advertising					0.00%		0.00%
Workshops			2,340.00		0.00%	(2,340.00)	(100.00%)
Annual Meeting					0.00%		0.00%
Publications & CD Sales					0.00%		0.00%
Contributions					0.00%		0.00%
Investments					0.00%		0.00%
Shipping, Handling, & Other					0.00%		0.00%
Total Income			2,340.00		0.00%	(2,340.00)	(100.00%)
Expenses							
Salaries, Wages, & Benefits	62,714.12	46,342.52	63,281.98	16,371.60	35.33%	(567.86)	(0.90%)
Office Occupancy & Utilities	6,532.19	4,523.80	6,008.58	2,008.39	44.40%	523.61	8.71%
Services	30,072.03	4,006.48	26,942.40	26,065.55	650.58%	3,129.63	11.62%
Supplies	25.28	333.91	443.03	(308.63)	(92.43%)	(417.75)	(94.29%)
Travel	18,940.84	8,286.86	24,175.00	10,653.98	128.56%	(5,234.16)	(21.65%)
Leases, Rentals, & Licenses	1,053.17	781.75	1,717.05	271.42	34.72%	(663.88)	(38.66%)
Taxes, Dues, & Subscriptions	9,800.00	7,500.00	10,000.00	2,300.00	30.67%	(200.00)	(2.00%)
Depreciation, Cost of Goods Sold & Other					0.00%		0.00%
Total Expenses	129,137.63	71,775.32	132,568.04	57,362.31	79.92%	(3,430.41)	(2.59%)
Net Gain or (Loss)	(129,137.63)	(71,775.32)	(130,228.04)	(57,362.31)	79.92%	1,090.41	(0.84%)