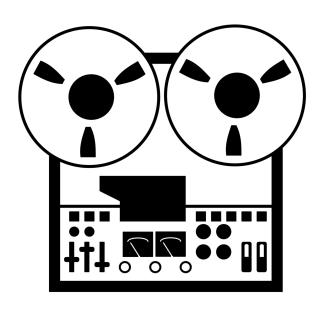
• COST OF INACTION • CALCULATOR

Joshua Ranger | AVPreserve | josh@avpreserve.com | www.avpreserve.com

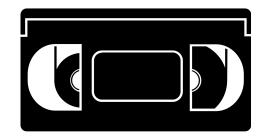
SAA 2014 Research Forum

Washington, DC | 12 August 2014

The End







You Are Here The End

You Are Here 14 Years

You Are Here 2028

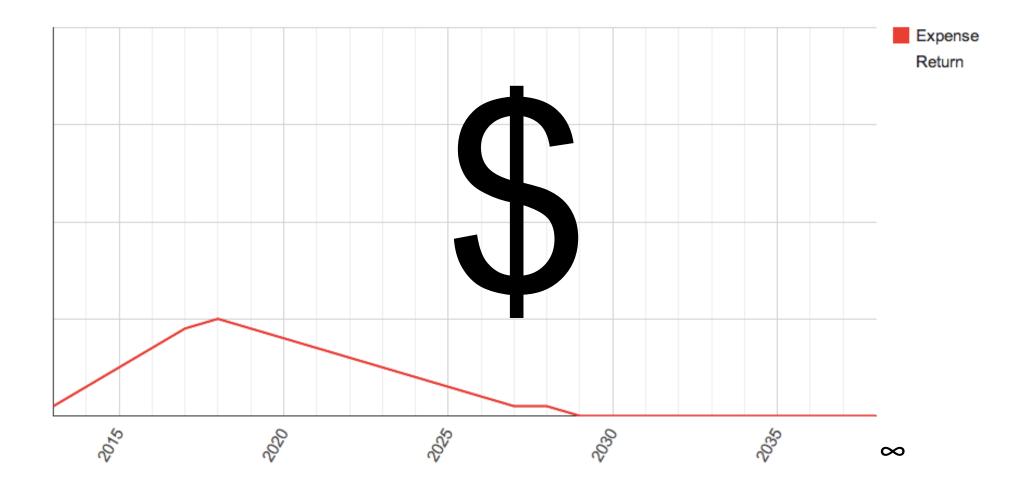
How do you quantify the value of preservation?

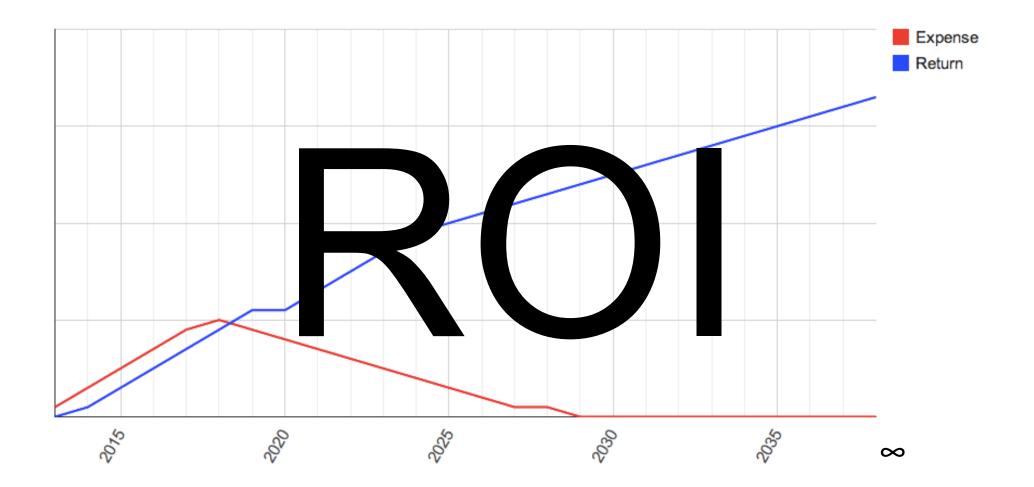
History*Culture*Research

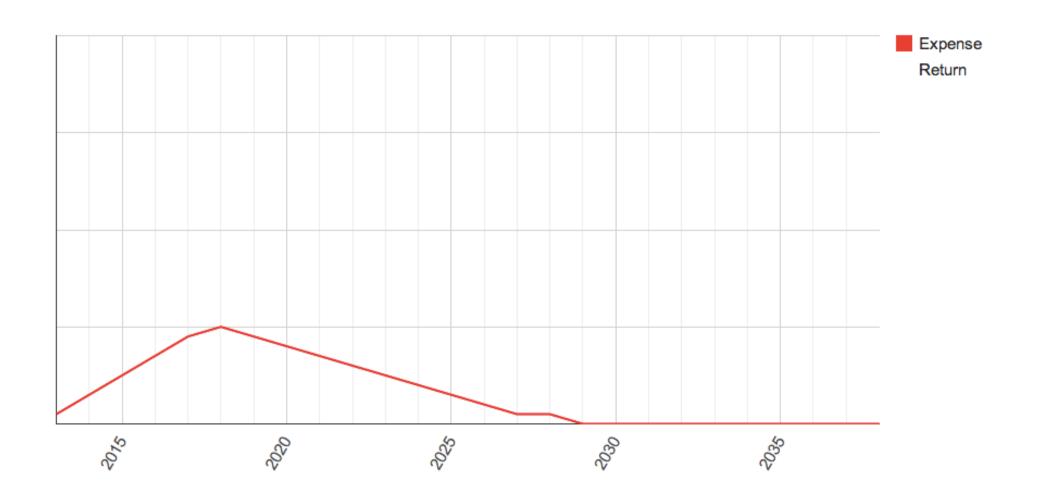
Invaluable

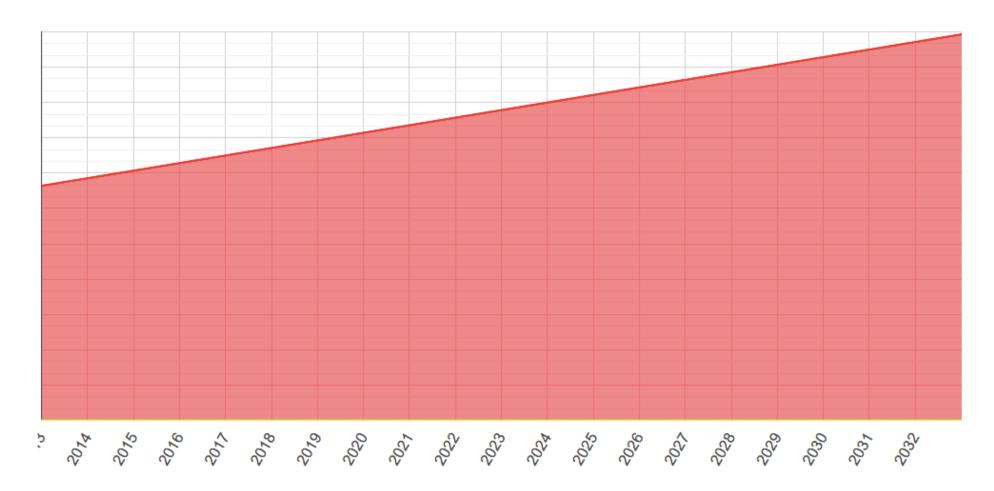
\$\$\$\$\$

Return on Investment

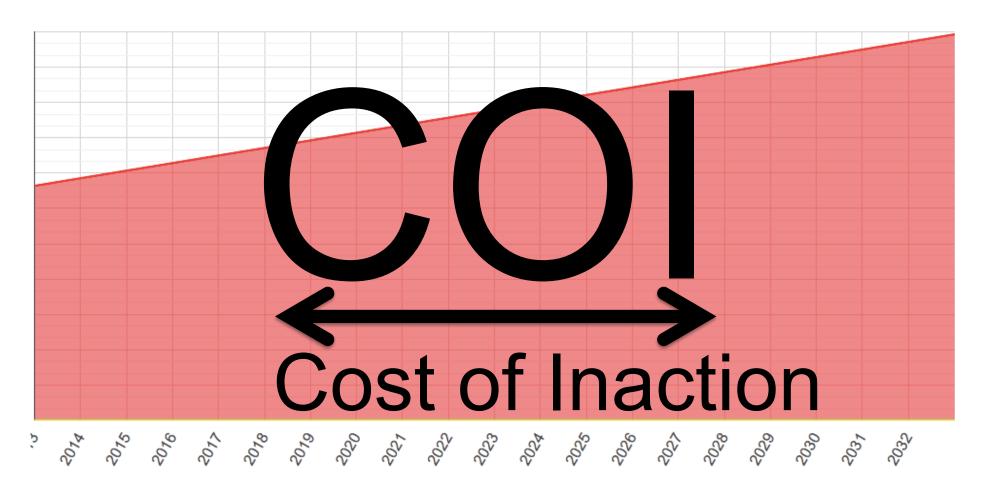








Year



SCENARIOS



B

Digitization Budget	\$375k	\$375k	<u>\$100k</u>
Digitization Start	2020	2014	2014
Content Lost	37,075	16,443	40,929
Investment Lost	\$4.89M	\$1.37M	\$5.20M

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COST OF INACTION CALCULATOR

The Acme Story



You've invested

time and money to preserve the physical objects in your media collection.



However, over time

audiovisual materials will become unusable due to decay and obsolescence.



The only way to save

your collection is to reformat through digitization.



The cost of digitization

may be great, but the cost of inaction may be even greater.

ANALYZE YOUR COLLECTION >>

Use our calculator to analyze your Cost of Inaction





Offers financial and nonfinancial



Generates a timeline for planning and



Enables comparative analysis of



The Acme Story Analyze Your Collection

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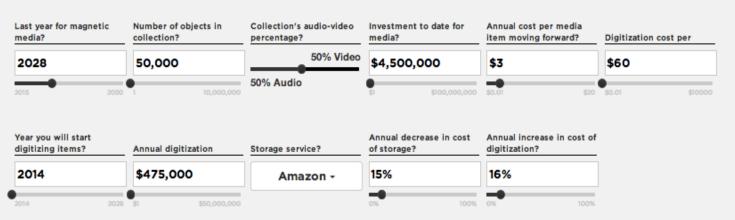
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Save

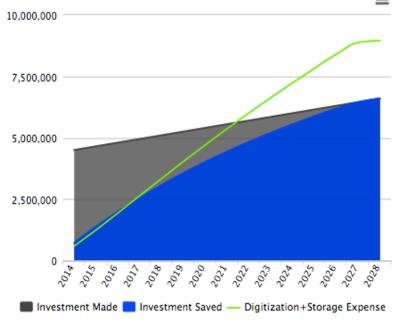




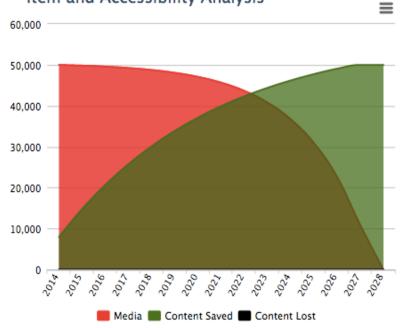
Enter your collection details







Item and Accessibility Analysis





										± Expe	ort to CSV
Year Digitization Started	Annual Digitization Budget Required	Storage Cost by 2028	Total Spent by 2028	Investment Lost	Add'l Spent due to later start	Spent + Lost by 2028	Content Lost	\$ Spent + Lost Cumulative Difference	Content Lost Cumulative Difference	% More \$ Spent + Lost	% More Content Lost
2014	\$473,012	\$1,136,391	\$7,758,559	\$0	\$0	\$7,758,559	0	\$0	0	100.00%	0.00%
2015	\$559,699	\$953,798	\$8,229,885	\$21,787	\$471,326	\$8,251,672	165	\$493,113	165	106.36%	0.33%
2016	\$664,271	\$797,830	\$8,769,082	\$52,563	\$1,010,523	\$8,821,645	398	\$1,063,086	398	113.70%	0.80%
2017	\$791,080	\$664,418	\$9,366,298	\$96,038	\$1,607,739	\$9,462,336	728	\$1,703,777	728	121.96%	1.46%

Key Findings

Investment saved per \$1 of expense

Investment Lost

Content Lost

\$0.74

73.75%

\$0

0

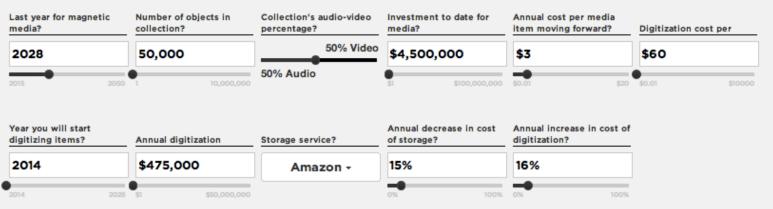
± Export to CSV

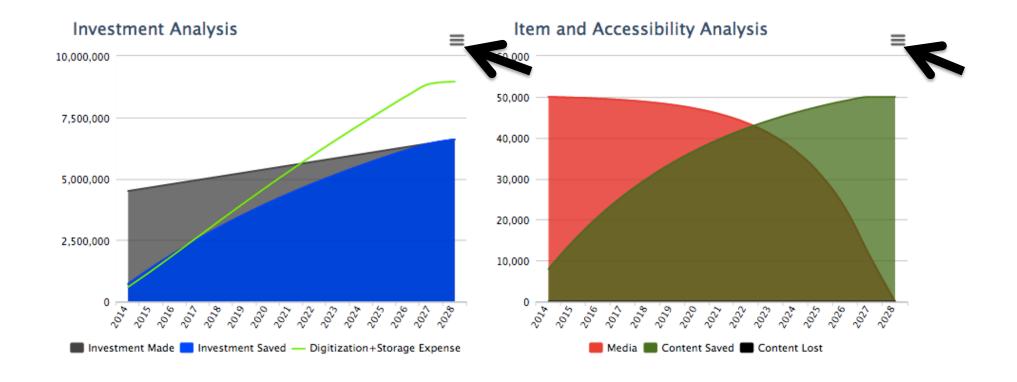
2014 50,000 7,917 7,747 \$4,500,000 0 \$3,787,500 \$712,500 \$475,000 \$113,993 \$588,993 \$1.21 2015 49,831 14,741 6,583 \$4,650,000 0 \$3,279,052 \$1,370,948 \$950,000 \$294,417 \$1,244,417 \$1.10 2016 49,589 20,625 5,540 \$4,800,000 0 \$2,820,024 \$1,979,976 \$1,425,000 \$508,984 \$1,933,984 \$1.02 2017 49,246 25,697 4,583 \$4,950,000 0 \$2,406,034 \$2,543,966 \$1,900,000 \$736,216 \$2,636,216 \$0.97 2018 48,756 30,069 3,676 \$5,100,000 0 \$2,032,969 \$3,067,031 \$2,375,000 \$962,228 \$3,337,228 \$0.92 2019 48,060 33,838 2,778 \$5,250,000 0 \$1,696,993 \$3,553,007 \$2,850,000 \$1,178,419 \$4,028,419 \$0.88 2020 47,068 37,087 1,838 \$5,400,000	м	Media Co	Content Saved	Excess Items Digitized	Investment Made	Content Lost	Investment Lost	Investment Saved	Digitization Expense	Storage Expense	Digitization + Storage Expense	Investment Saved per \$1 of expense	Quality of Selection
2016 49,589 20,625 5,540 \$4,800,000 0 \$2,820,024 \$1,979,976 \$1,425,000 \$508,984 \$1,933,984 \$1.02 2017 49,246 25,697 4,583 \$4,950,000 0 \$2,406,034 \$2,543,966 \$1,900,000 \$736,216 \$2,636,216 \$0.97 2018 48,756 30,069 3,676 \$5,100,000 0 \$2,032,969 \$3,067,031 \$2,375,000 \$962,228 \$3,337,228 \$0.92 2019 48,060 33,838 2,778 \$5,250,000 0 \$1,696,993 \$3,553,007 \$2,850,000 \$1,178,419 \$4,028,419 \$0.88 2020 47,068 37,087 1,838 \$5,400,000 0 \$1,394,551 \$4,005,449 \$3,325,000 \$1,379,828 \$4,704,828 \$0.85 2021 45,657 39,889 791 \$5,550,000 0 \$1,122,361 \$4,427,639 \$3,800,000 \$1,729,938 \$6,004,938 \$0.83 2022 43,647 42,303 0 \$5,700,000	5	50,000 7,	,917	7,747	\$4,500,000	0	\$3,787,500	\$712,500	\$475,000	\$113,993	\$588,993	\$1.21	100.00%
2017 49,246 25,697 4,583 \$4,950,000 0 \$2,406,034 \$2,543,966 \$1,900,000 \$736,216 \$2,636,216 \$0.97 2018 48,756 30,069 3,676 \$5,100,000 0 \$2,032,969 \$3,067,031 \$2,375,000 \$962,228 \$3,337,228 \$0.92 2019 48,060 33,838 2,778 \$5,250,000 0 \$1,696,993 \$3,553,007 \$2,850,000 \$1,379,828 \$4,704,828 \$0.85 2020 47,068 37,087 1,838 \$5,400,000 0 \$1,394,551 \$4,005,449 \$3,325,000 \$1,379,828 \$4,704,828 \$0.85 2021 45,657 39,889 791 \$5,550,000 0 \$1,122,361 \$4,427,639 \$3,800,000 \$1,563,955 \$5,363,955 \$0.83 2022 43,647 42,303 0 \$5,700,000 0 \$877,409 \$4,822,591 \$4,275,000 \$1,729,938 \$6,004,938 \$0.80 2023 40,785 44,385 0 \$5,850,000 <td>49</td> <td>49,831 14</td> <td>4,741</td> <td>6,583</td> <td>\$4,650,000</td> <td>0</td> <td>\$3,279,052</td> <td>\$1,370,948</td> <td>\$950,000</td> <td>\$294,417</td> <td>\$1,244,417</td> <td>\$1.10</td> <td>99.66%</td>	49	49,831 14	4,741	6,583	\$4,650,000	0	\$3,279,052	\$1,370,948	\$950,000	\$294,417	\$1,244,417	\$1.10	99.66%
2018 48,756 30,069 3,676 \$5,100,000 0 \$2,032,969 \$3,067,031 \$2,375,000 \$962,228 \$3,337,228 \$0.92 2019 48,060 33,838 2,778 \$5,250,000 0 \$1,696,993 \$3,553,007 \$2,850,000 \$1,178,419 \$4,028,419 \$0.88 2020 47,068 37,087 1,838 \$5,400,000 0 \$1,394,551 \$4,005,449 \$3,325,000 \$1,379,828 \$4,704,828 \$0.85 2021 45,657 39,889 791 \$5,550,000 0 \$1,122,361 \$4,427,639 \$3,800,000 \$1,563,955 \$5,363,955 \$0.83 2022 43,647 42,303 0 \$5,700,000 0 \$877,409 \$4,822,591 \$4,275,000 \$1,729,938 \$6,004,938 \$0.80 2023 40,785 44,385 0 \$5,850,000 0 \$656,939 \$5,193,061 \$4,750,000 \$1,877,967 \$6,627,967 \$0.78 2024 36,711 46,180 0 \$6,000,000 0 \$458,434 \$5,541,566 \$5,225,000 \$2,008,878 \$7,233,878	49	49,589 20	0,625	5,540	\$4,800,000	0	\$2,820,024	\$1,979,976	\$1,425,000	\$508,984	\$1,933,984	\$1.02	99.18%
2019 48,060 33,838 2,778 \$5,250,000 0 \$1,696,993 \$3,553,007 \$2,850,000 \$1,178,419 \$4,028,419 \$0.88 2020 47,068 37,087 1,838 \$5,400,000 0 \$1,394,551 \$4,005,449 \$3,325,000 \$1,379,828 \$4,704,828 \$0.85 2021 45,657 39,889 791 \$5,550,000 0 \$1,122,361 \$4,427,639 \$3,800,000 \$1,563,955 \$5,363,955 \$0.83 2022 43,647 42,303 0 \$5,700,000 0 \$877,409 \$4,822,591 \$4,275,000 \$1,729,938 \$6,004,938 \$0.80 2023 40,785 44,385 0 \$5,860,000 0 \$656,939 \$5,193,061 \$4,750,000 \$1,877,967 \$6,627,967 \$0.78 2024 36,711 46,180 0 \$6,000,000 0 \$458,434 \$5,541,566 \$5,225,000 \$2,008,878 \$7,233,878 \$0.77 2025 30,910 47,727 0 \$6,6150,000 0 \$279,608 \$5,870,392 \$5,700,000 \$2,123,880 \$7,823,880 \$0.75	49	49,246 25	5,697	4,583	\$4,950,000	0	\$2,406,034	\$2,543,966	\$1,900,000	\$736,216	\$2,636,216	\$0.97	98.49%
2020 47,068 37,087 1,838 \$5,400,000 0 \$1,394,551 \$4,005,449 \$3,325,000 \$1,379,828 \$4,704,828 \$0.85 2021 45,657 39,889 791 \$5,550,000 0 \$1,122,361 \$4,427,639 \$3,800,000 \$1,563,955 \$5,363,955 \$0.83 2022 43,647 42,303 0 \$5,700,000 0 \$877,409 \$4,822,591 \$4,275,000 \$1,729,938 \$6,004,938 \$0.80 2023 40,785 44,385 0 \$5,850,000 0 \$656,939 \$5,193,061 \$4,750,000 \$1,877,967 \$6,627,967 \$0.78 2024 36,711 46,180 0 \$6,000,000 0 \$458,434 \$5,541,566 \$5,225,000 \$2,008,878 \$7,233,878 \$0.77 2025 30,910 47,727 0 \$6,150,000 0 \$279,608 \$5,870,392 \$5,700,000 \$2,123,880 \$7,823,880 \$0.75	4	48,756 30	0,069	3,676	\$5,100,000	0	\$2,032,969	\$3,067,031	\$2,375,000	\$962,228	\$3,337,228	\$0.92	97.51%
2021 45,657 39,889 791 \$5,550,000 0 \$1,122,361 \$4,427,639 \$3,800,000 \$1,563,955 \$5,363,955 \$0.83 2022 43,647 42,303 0 \$5,700,000 0 \$877,409 \$4,822,591 \$4,275,000 \$1,729,938 \$6,004,938 \$0.80 2023 40,785 44,385 0 \$5,850,000 0 \$656,939 \$5,193,061 \$4,750,000 \$1,877,967 \$6,627,967 \$0.78 2024 36,711 46,180 0 \$6,000,000 0 \$458,434 \$5,541,566 \$5,225,000 \$2,008,878 \$7,233,878 \$0.77 2025 30,910 47,727 0 \$6,150,000 0 \$279,608 \$5,870,392 \$5,700,000 \$2,123,880 \$7,823,880 \$0.75	4	48,060 33	3,838	2,778	\$5,250,000	0	\$1,696,993	\$3,553,007	\$2,850,000	\$1,178,419	\$4,028,419	\$0.88	96.12%
2022 43,647 42,303 0 \$5,700,000 0 \$877,409 \$4,822,591 \$4,275,000 \$1,729,938 \$6,004,938 \$0.80 2023 40,785 44,385 0 \$5,850,000 0 \$656,939 \$5,193,061 \$4,750,000 \$1,877,967 \$6,627,967 \$0.78 2024 36,711 46,180 0 \$6,000,000 0 \$458,434 \$5,541,566 \$5,225,000 \$2,008,878 \$7,233,878 \$0.77 2025 30,910 47,727 0 \$6,150,000 0 \$279,608 \$5,870,392 \$5,700,000 \$2,123,880 \$7,823,880 \$0.75	4	47,068 37	7,087	1,838	\$5,400,000	0	\$1,394,551	\$4,005,449	\$3,325,000	\$1,379,828	\$4,704,828	\$0.85	94.14%
2023 40,785 44,385 0 \$5,850,000 0 \$656,939 \$5,193,061 \$4,750,000 \$1,877,967 \$6,627,967 \$0.78 2024 36,711 46,180 0 \$6,000,000 0 \$458,434 \$5,541,566 \$5,225,000 \$2,008,878 \$7,233,878 \$0.77 2025 30,910 47,727 0 \$6,150,000 0 \$279,608 \$5,870,392 \$5,700,000 \$2,123,880 \$7,823,880 \$0.75	4	45,657 39	9,889	791	\$5,550,000	0	\$1,122,361	\$4,427,639	\$3,800,000	\$1,563,955	\$5,363,955	\$0.83	91.31%
2024 36,711 46,180 0 \$6,000,000 0 \$458,434 \$5,541,566 \$5,225,000 \$2,008,878 \$7,233,878 \$0.77 2025 30,910 47,727 0 \$6,150,000 0 \$279,608 \$5,870,392 \$5,700,000 \$2,123,880 \$7,823,880 \$0.75	4:	43,647 42	2,303	0	\$5,700,000	0	\$877,409	\$4,822,591	\$4,275,000	\$1,729,938	\$6,004,938	\$0.80	87.29%
2025 30,910 47,727 0 \$6,150,000 0 \$279,608 \$5,870,392 \$5,700,000 \$2,123,880 \$7,823,880 \$0.75	4	40,785 44	4,385	0	\$5,850,000	0	\$656,939	\$5,193,061	\$4,750,000	\$1,877,967	\$6,627,967	\$0.78	81.57%
	3	36,711 46	6,180	0	\$6,000,000	0	\$458,434	\$5,541,566	\$5,225,000	\$2,008,878	\$7,233,878	\$0.77	73.42%
2026 22 651 40 060 0 \$6 200 000 0 \$119 206 \$6 101 614 \$6 175 000 \$0 004 264 \$0 200 264 \$0.74	3	30,910 47	7,727	0	\$6,150,000	0	\$279,608	\$5,870,392	\$5,700,000	\$2,123,880	\$7,823,880	\$0.75	61.82%
2020 22,001 49,000 0 \$0,000,000 0 \$110,000 \$0,101,014 \$0,170,000 \$2,224,304 \$8,399,304 \$0.74	2	22,651 49	9,060	0	\$6,300,000	0	\$118,386	\$6,181,614	\$6,175,000	\$2,224,364	\$8,399,364	\$0.74	45.30%
2027 10,892 50,000 0 \$6,450,000 0 \$0 \$6,450,000 \$0 \$6,563,180 \$2,311,411 \$8,874,591 \$0.73	10	10,892 50	0,000	0	\$6,450,000	0	\$0	\$6,450,000	\$6,563,180	\$2,311,411	\$8,874,591	\$0.73	21.78%
2028 0 50,000 0 \$6,600,000 0 \$0 \$6,600,000 \$0 \$6,663,180 \$2,385,401 \$8,948,581 \$0.74	0	0 50	0,000	0	\$6,600,000	0	\$0	\$6,600,000	\$6,563,180	\$2,385,401	\$8,948,581	\$0.74	0.00%





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Key Findings

Investment saved per \$1 of expense

Investment Lost

Content Lost

\$0.74

73.75%

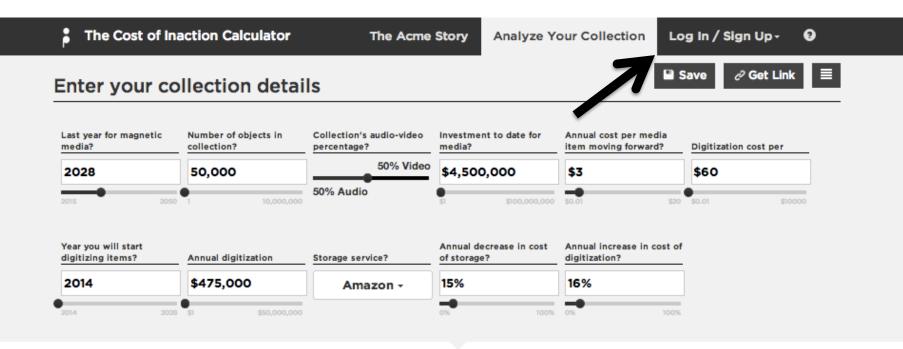
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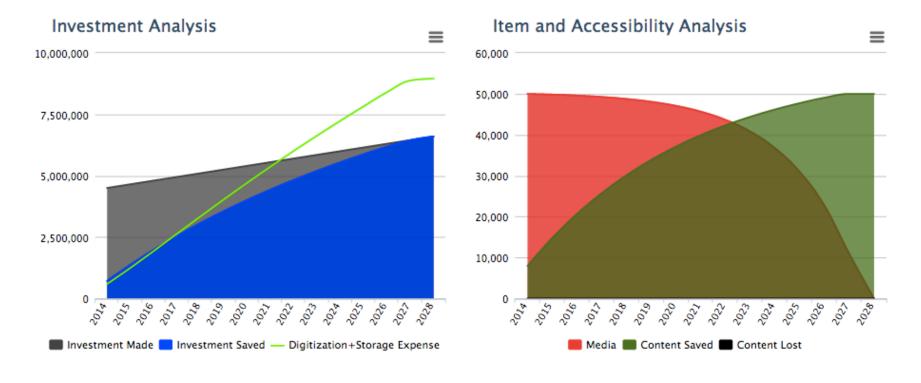
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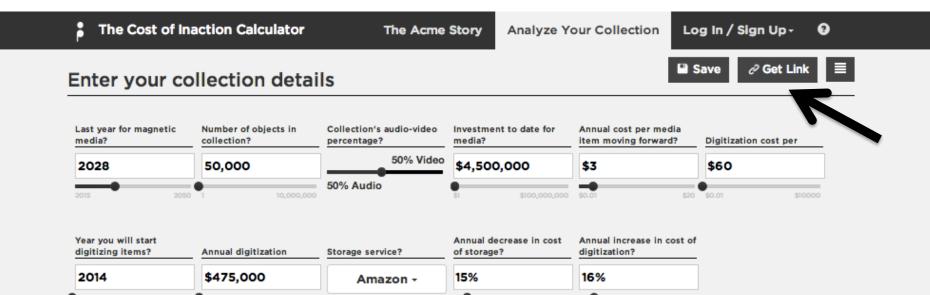


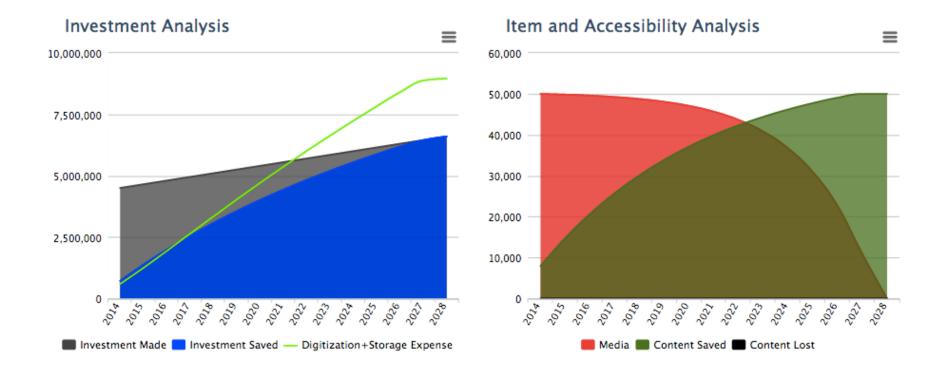
± Export to CSV

Year	Media	Content Saved	Excess Items Digitized	Investment Made	Content Lost	Investment Lost	Investment Saved	Digitization Expense	Storage Expense	Digitization + Storage Expense	Investment Saved per \$1 of expense	Quality of Selection
2014	50,000	7,917	7,747	\$4,500,000	0	\$3,787,500	\$712,500	\$475,000	\$113,993	\$588,993	\$1.21	100.00%
2015	49,831	14,741	6,583	\$4,650,000	0	\$3,279,052	\$1,370,948	\$950,000	\$294,417	\$1,244,417	\$1.10	99.66%
2016	49,589	20,625	5,540	\$4,800,000	0	\$2,820,024	\$1,979,976	\$1,425,000	\$508,984	\$1,933,984	\$1.02	99.18%
2017	49,246	25,697	4,583	\$4,950,000	0	\$2,406,034	\$2,543,966	\$1,900,000	\$736,216	\$2,636,216	\$0.97	98.49%
2018	48,756	30,069	3,676	\$5,100,000	0	\$2,032,969	\$3,067,031	\$2,375,000	\$962,228	\$3,337,228	\$0.92	97.51%
2019	48,060	33,838	2,778	\$5,250,000	0	\$1,696,993	\$3,553,007	\$2,850,000	\$1,178,419	\$4,028,419	\$0.88	96.12%
2020	47,068	37,087	1,838	\$5,400,000	0	\$1,394,551	\$4,005,449	\$3,325,000	\$1,379,828	\$4,704,828	\$0.85	94.14%
2021	45,657	39,889	791	\$5,550,000	0	\$1,122,361	\$4,427,639	\$3,800,000	\$1,563,955	\$5,363,955	\$0.83	91.31%
2022	43,647	42,303	0	\$5,700,000	0	\$877,409	\$4,822,591	\$4,275,000	\$1,729,938	\$6,004,938	\$0.80	87.29%
2023	40,785	44,385	0	\$5,850,000	0	\$656,939	\$5,193,061	\$4,750,000	\$1,877,967	\$6,627,967	\$0.78	81.57%
2024	36,711	46,180	0	\$6,000,000	0	\$458,434	\$5,541,566	\$5,225,000	\$2,008,878	\$7,233,878	\$0.77	73.42%
2025	30,910	47,727	0	\$6,150,000	0	\$279,608	\$5,870,392	\$5,700,000	\$2,123,880	\$7,823,880	\$0.75	61.82%
2026	22,651	49,060	0	\$6,300,000	0	\$118,386	\$6,181,614	\$6,175,000	\$2,224,364	\$8,399,364	\$0.74	45.30%
2027	10,892	50,000	0	\$6,450,000	0	\$0	\$6,450,000	\$6,563,180	\$2,311,411	\$8,874,591	\$0.73	21.78%
2028	0	50,000	0	\$6,600,000	0	\$0	\$6,600,000	\$6,563,180	\$2,385,401	\$8,948,581	\$0.74	0.00%









COST OF INACTIONCALCULATOR

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Joshua Ranger | AVPreserve | josh@avpreserve.com | www.avpreserve.com

SAA 2014 Research Forum

Washington, DC | 12 August 2014

Special Thanks to Richard Wright and Michael Casey